



Worldwide Heating Systems
Rixen's Enterprises, Inc.
Complete Comfort Control

SERVICE AND PARTS DEPARTMENT

Enclosed is the information on our new hydronic heating system, the **55 XLT**. We have retrofitted over three hundred coaches with Quantum® Heating Systems. The heart of this system is the Espar H-16 burner matched to our 5 zone control board making it the turn to system when it comes to replacing other hydronic heating systems. The **55 XLT** unit has twenty thousand more BTU's of output than the hurricane® CO45D, with no vibration or rumble and half the exhaust temperature. It can be retrofitted into a Hurricane® CO45D or CO45DRF. Installs average 8 hours labor. Exhaust and materials run about \$100.00. The average installed price with the furnace to the customer is \$4800.00. Your price on the **55 XLT** is \$3080.00 plus labor.

The larger system we offer to replace the Hurricane® 45XL, Hydra Hot® and Aqua Hot® is the **DEH-65 Quantum® Heating System**. It has 55,000 BTU's output on diesel and 15,000 BTU's on the electric side. 2.5 gallons a minute domestic hot water output, engine pre heat and engine waste heat. The unit has no vibration or rumble and a 500 degree exhaust temperature. Installs on average are 8 hours labor and the exhaust and materials run about \$100.00. This unit retails for \$7968.00; your price on the **DEH-65** is \$6374.00 plus labor. You should start seeing these systems in new coaches within a year.

We believe there are over 10,000 diesel heating systems in coaches today. A large number of these units will need major and expensive repair due to the number of hours on them or customer dissatisfaction. We have found that for the extra money the customer spends on a new heating system, over repairing his old system, leaves them more satisfied and confident when they take their next trip.

This is a great opportunity to dealers for a new revenue source and gives the customer the satisfaction they've been looking for. We look forward to the opportunity of working with you in sales and support for **Quantum® Heating Systems** and all other needs you may have in hydronic heating systems.

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